



International
Association of
**Insurance
Professionals**

Toledo
Association
of Insurance
Professionals

December 2016

*Toledo Association of
Insurance Professionals*

DESTINED FOR SUCCESS

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President's Message

By Cynthia Matus

The Toledo Association of Insurance Professionals held Industry Night on Wednesday November 9th, 2016 at the Toledo Club. The theme was The Roaring 20's. Everyone had a great time. Dietra Hickey, from Serenity Spa, presented a wonderful presentation on "Stress" for the evening. The audience was fully engaged in her lecture. Sharon Wood and her **amazing team** did a fantastic job with all of the fun activities of the evening. From the decorations, silent auction, door prizes and selfie booth, everything was top notch. I did see that some of our newer members were on the Industry Night Committee and it is great to see that involvement. It truly goes with our motto, "GO ALL IN". Kudos to everyone who had a part in Industry Night.

We also had several award winners for the evening. Those winners are the following:

Tracy Barber – Rookie of the Year

Amanda Bialecki – Young New Professional of the Year

Angela Norris – Client Service Professional of the Year

Angela Norris – Risk Management Professional of the Year

Beverly Hammond – Insurance Professional of the Year

Congratulations to all of our award winners. Also, Kait Barber was the \$250.00 scholarship winner. She attends Walsh College.

Also a GREAT thank you to Nancy Homan and Marla Wolf for teaching the CWC class and to Amanda Bialecki for getting this together and arranging the class times and dates.

The card sale, Carruth Fundraiser and Hoen's Poinsettia sale were a success. Thank you to all who participated in the fundraisers. Alyssa is doing a great job as our fundraising chair. Look for more fundraisers in the near future.

Please mark your calendar to attend the General Meeting on December 14th which will be our holiday meeting. More details will be coming soon for that meeting.

On Friday November 18th and Saturday November 19th, Sandi Dobbins, Sue Dawley, Nancy Homan, Sharon Wood, Sandy Ballert, Beverly Hammond and Cynthia Matus attending the Ohio Council Meeting at Grove City OH. I will report back in the newsletter on meeting notes from the Ohio Council Meeting to keep all of you informed of everything going on with IAIP.

Please encourage co-workers in your office to join our organization.

Thank you
Cynthia Matus
Toledo Association of Insurance Professionals
President

Awards

by Alyssa Emch

We had several award winners as follows:

Tracy Barber – Rookie of the Year

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Angela Norris – Risk Management Professional of the Year

Beverly Hammond – Insurance Professional of the Year

Congratulations to all of our award winners.

Community Service Report

by Marla Wholf

CHRISTMAS IS THE TIME OF YEAR FOR GIVING!

Many thanks to our members for the women's hygiene items that Sue Dawley and I delivered to the Sparrow's Nest. They were very thankful.

We are in need of makeup bags. The kind you receive from promotional makeup giveaways. Maybe you have some laying around or they can be purchased for \$1 at your neighborhood dollar store. Please bring them to the December General Meeting. I have plenty of hotel size soaps, shampoos, conditioners, makeup items, toothpaste, etc to fill them with. I currently have 25 filled bags and I'm anxious to set up an appointment for us to visit the Sparrow's Nest but we need to make sure we have enough gifts for everyone. We will take in desserts and play an interactive game with the residents.

Keep saving pop tabs for the Ronald McDonald House!

Long Range Planning

by Sandy Dobbins

We were proud to present the Toledo Association of Insurance Professionals' Education Scholarship at the November 2016 Industry Night.

Education is an important to our organization and it's exciting that this is our eighth year for us to award this scholarship! In the spring we present another scholarship to a current member for their own educational purposes.

The objective and goal of the TAIP Educational Scholarship is to help provide financial assistance to qualified applicants. The scholarship is offered to family members of TAIP members in good standing, for their children or grandchildren including step-children or step-grandchildren.

Applicants must be a full time student at a credited college and maintain a 2.0 GPA.

This year's award is \$250

The winner is determined by an unbiased blind drawing.

AND was required to provide a transcript of the previous quarter or semester and be a full time student.

The winner was: Kaitlyn Barber

Kaitlyn is a student at Walsh University and is the daughter of Tracy Barber.

Education

by Amanda Bialecki

Education Night will be help on Wednesday, February 8th. We've secured a speaker but are in need of some creative minds to help make the night spectacular. Please email Amanda Bialecki if you are interested in being on the Education Night committee. We are looking for 5 members.

Amanda.Bialecki@usi.com

Safety

by Tracy Barber

"Safety is something that happens between your ears, not something you hold in your hands." – Jeff Cooper

Six tips for safe stretches from the Harvard Medical School Guide: Warm up first. Feel no pain. Pay Attention to posture and good form. Focus on the muscle being stretched. Practice often. Breathe comfortably while stretching or use yoga breathing.

Everyone with medical conditions or not should use these tips to help protect muscles and joints while ensuring flexibility gains. The awareness you have of your health and fitness can go a long way in preventing certain injuries. Self-checking prior to jumping into a task with regard to stretching or other fitness aspects can also help you prevent certain personal injuries.

Upcoming Association Conferences:

General Meeting

December 14, 2016: Shawn's Irish Tavern

Regional

March 30-April 2, 2017:

Hosted by The Kentucky State Association of Insurance Professionals
Louisville, KY



*You are cordially invited to attend
The Toledo Association of Insurance Professional's
December General Meeting*

***** Guests are welcome & encouraged to attend. *****

- Date:** Wednesday, December 14, 2016
- Time:** 5:30 pm Registration/Networking
6:00 pm Meal/Entertainment/Gift Exchange
- Location:** *Shawn's Irish Tavern*
105 S 3rd St. Waterville, OH
- Program:** Evolve Dance Company - Christmas Performance
- Gift Exchange:** We will have an optional "Christmas Socks" gift exchange. If you would like to participate, please bring a wrapped pair of Christmas socks!
- Meeting Cost:** \$12. We will order from a limited menu that evening.
- RSVP:** Please RSVP by December 12th to Nancy Homan at nancyhoman@hotmail.com

DONATION REQUEST: Makeup Bags & Pop Tabs!!!

The bags will be filled with previously donated items and will be presented to residents of The Sparrow's Nest Women's Shelter.

Pop tabs will be donated to Ronald McDonald House to purchase food items.