



International
Association of
**Insurance
Professionals**

**Toledo
Association
of Insurance
Professionals**

May 2016

*Toledo Association of
Insurance Professionals*

DESTINED FOR SUCCESS

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President's Message

By Beverly Hammond

It is May and the year is going by fast. Our weather is more and more like spring. I wish each of you a Happy Mother's day whether you are a mother or not.

It was great to be in Muncie, Indiana for our Region IV Conference. Nancy Homan, Sue Dawley, Cynthia Matus, Sandy Ballert, Sharon Wood, Tracy Barber, Amanda Bialecki, Alyssa Emch, Angela Clagg and myself all made the trip. There were a lot of Educational Classes and had great speakers. It is always a pleasure to see all of the old friends and network with some new ones. Congratulations to Alyssa Emch who won Young New Professional of the Year at Regional and we wish her the best at the International Conference in June. Amanda Bialecki was up for Client Service Professional of the Year and Rookie of the Year as was Tracy Barber for Rookie of the Year. They are both still winners in our association and congratulations to both of them. The Confidence While Communicating winner was our Ohio state Director Elect Vikki Angelo of the Insurance Professionals of Columbus, Ohio. The three International By Laws recommendations passed at our Regional Conference and will be tallied with all of the other Regions votes to see if we will be voting on them at the International Conference in June. Tammy Wascher from the Monroe Association of Insurance Professionals was elected for a two year term as Regional IV Vice President. Member at Large Cheryl Blair of Indiana, Insurance Association of Metro Detroit, and Toledo

Association of Insurance Professionals (Alyssa Emch and Amanda Bialecki) put a bid in to co-host the Networking Weekend for 2019 here in Toledo. It was an honor to represent our Association at the Region IV conference.

Cynthia Matus's program at our April meeting was Decorative Painting Demonstration, with our own Mia Isaacson of Funky Brush Designs. It was something different and fun. My wine glass came out pretty good for me not being a painter. Thank you Cynthia for asking me to be one to try my painting talent or lack of talent.

Chelsea-Lynn Brotzhi and her committee are finishing the plans for our May 11th Breakfast meeting at Heatherdowns Country Club in honor of Insurance Professional week in May. I will be asking for three volunteers from the general membership to service on the Nominating Committee by the 2016-2017 term at the breakfast meeting. Please think about serving on it.

If anyone is interested in taking the CWC Class that Sharon wood is putting together and have not contacted her please do so. Sharon has four members at the present that are interested and has two members the will teach it.

Remember this year is about what you want and what I can do to try and help you. I hope to see everyone at the Breakfast Meeting in May.

Thank you
Beverly Hammond, President
Toledo Association of Insurance Professionals

Safety

by Tracy Barber

It is finally starting to look like Spring. Hopefully the weather will stay nice and we will be able to get out and enjoy it. Warmer weather tends to lead to more physical activity. Maintaining good physical health will help to prevent injuries. Some things we can do to take care of ourselves is stretch, exercise, eat healthy, get plenty of sleep so that we can stay mentally alert throughout the day. Plan to spend quality time with family and friends doing safe outdoor activities.

I would also like to say thank you again to all of the volunteers who helped out at the Hero Awards Banquet. Your time and efforts are very much appreciated.

Programs

by Cynthia Matus

The April General Meeting was held at Tony Packos. Mia Isaacson gave a paint demonstration on how to paint on glass ware. Cori Whipple and Beverly Hammond were selected to paint along with the demonstration. Their wine glasses turned out wonderful. The April meeting was a fun meeting and everyone learned a lot about how to paint on glass ware. Beverly Hammond also gave a report on the Regional Convention.

Chelsea and her committee are working on the breakfast meeting which will be held at Heatherdowns County Club on May 11th. Please be sure to make your reservations for the breakfast meeting.

Membership

by Marla Wholf

We will be honoring our new members at the May breakfast on Wednesday, May 11th at Heatherdowns Country Club. Please make a reservation and help recognize our new members, Victoria Gonzalez, Sonia Merz, Chalise (Ann) Underwood, Coriann (Cori) Whipple, Nan Mierzwiak, Stephanie Vine and Melissa Sayers.

Scholarship

by Sue Dawley

Once again this June, the Toledo Association of Insurance Professionals will award an Education Scholarship to a member in good standing. The objective and goal of our Education Scholarship is to provide financial assistance to qualified member applicants. All members are eligible to apply. This scholarship may be used for college education, continuing education, national-regional-state meetings, local renewal membership dues or a combination of the aforementioned. The scholarship must be used by June 30, 2017.

The \$250 award will be presented at the June Toledo Association of Insurance Professionals meeting. The winner will be determined by an unbiased blind drawing. There will be one winner and one alternate drawn in case the winner is unable to comply with the qualifications. Applicants must reapply each year and can only submit their name once per scholarship drawing. The check will be made payable to either the educational facility or IAIP organization or will be reimbursed to the recipient with a valid receipt and proof of payment.

To apply for the Education Scholarship Award please submit the application via Email to Sue Dawley at Hylant at sue.dawley@hylant.com or call 419-259-2710

Upcoming Association Conferences:

General Meeting

May 11, 2016: Breakfast Meeting at Heatherdowns Country Club

Board Meeting

May 25, 2016: Knight, Crocket, Miller Insurance

Regional

April 14-17, 2016: Connecting at the Crossroads
Hosted by Indiana Council
Courtyard Muncie @ the Horizon
Convention Center, Muncie, Indiana

International

June 16-18, 2016: Richmond Marriott, Richmond, VA



EDUCATION SCHOLARSHIP

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To apply for the Education Scholarship Award please submit the following information via Email to Sue Dawley at Hylant at sue.dawley@hylant.com or call 419-259-2710:

Name: _____

Address: _____

Phone Number _____

Employer _____

Application Deadline is June 7th at 5 PM. Drawing will be held on June 8th at the June meeting.

Sue Dawley, CIC, CPIW
Long Range Planning Committee Chair

The Toledo Association of Insurance Professionals Presents:

May Breakfast Meeting



The work the Red Cross does involves disaster relief, lifesaving blood, training and certification, military families, and offers international assistance.

Mission Statement:

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.



American
Red Cross

During the meeting, we will be honoring new members. A lottery tree will also be raffled off. Bring your singles to buy your entry.



Date: Wednesday, May 11th

Registration: 7:30 - 8:00am

Breakfast: 8:00am

Location:

Heatherdowns Country Club
3910 Heatherdowns Blvd.
Toledo, OH 43614

A hot breakfast will be served. Enjoy while we hear a presentation from Diane Smith of the Red Cross. She will be speaking about blood donations.

COST: \$21.50 per person

RSVP:

to Chelsea-Lynn Brotzki of
TDC Risk Management

cbrotzki@tdcriskmanagement.com

Please RSVP by April 29th

Ohio Council of IAIP/ NAIW



International Association of Insurance Professionals
November 18 & 19, 2016
Drury Inn, Grove City, Ohio

NAME: _____ BADGE NAME: _____
LOCAL ASSOCIATION: _____
EMPLOYER: _____
ADDRESS : _____ (Home/Work)
CITY: _____ STATE: _____ ZIP CODE: _____
WORK PHONE: _____ HOME/CELL PHONE: _____
EMAIL: _____ EMAIL CONFIRMATION: Y/N

Delegate	National President/ Past	State Directors/ Past
Alternate Delegate	National Officer	State Director Elect
Association President	RVP Present /Past	First Timer
Speaker	CPIW/CPIM/ CIIP	Young/New Professional
Guest		

REGISTRATION includes all meals (unless you opt to go out to eat Friday night)
\$55.00

CIRCLE ALL ITEMS THAT APPLY:

Send registration and check to:

Betsy Adams
IAIP Ohio Council
4602 West Ford Road
Ashville, Ohio 43103
Phone: 614-580-1232

Email: betsy.adams@dtiglobal.com ; adamsharold68@gmail.com

Check Payable to Ohio Council

Room reservations DEADLINE FOR BLOCK OF ROOMS and Group rate (NO EXTENSIONS)

Monday, October 17, 2016

Drury Inn & Suites, Columbus Grove City, 4109 Parkway Centre Drive, Grove City, OH 43123

Phone: (614) 875-7000

Link:

<https://www.druryhotels.com/Reservations.aspx?groupno=2271994>

Individual call in reservations can be made by reserving online, go to www.druryhotels.com, then enter group number of 2271994. Reservations may be made by calling 1-800-325-0720 and refer to group number of 2271994

Rates:

2 Room Suite 2 Queen Beds \$174.90

Standard room – 2 queens beds \$134.99

These rates apply for 1-4 persons in room

INCLUDES:

Hot Quikstart Breakfast - Belgian waffles, scrambled eggs, biscuits & gravy, sausage and more

5:30 Kickback – From 5:30 -7:00 pm each evening, included rotating menu of free hot food and cold beverages

Free Long Distance – One hour every room every night.

Free Wireless Internet Connection – High Speed in all rooms and the lobby

Free Soda and Popcorn – From 3:00 pm to 10:00 pm in the lobby

Makes reservation NOW Remember group # 2271994