



International  
Association of  
**Insurance  
Professionals**

Toledo  
Association  
of Insurance  
Professionals

September 2017

*Toledo Association of  
Insurance Professionals*

DESTINED FOR SUCCESS

IN THIS ISSUE  
Presidents Message  
Community Service  
Legislation

## President's Message

By Sharon Wood

Hi all!

Welcome to a new year of TAIP. I hope your summer was fantastic!

The theme this year is "GROW". Whether it's growing our membership, growing in education and knowledge or growing in community service, I challenge you to make this your goal and take steps towards reaching it. Perhaps you're working towards a professional designation, or perhaps you have volunteer work you'd like to focus on. Let's Grow!

A joint board meeting was held on August 24<sup>th</sup> with a great turn out. We had a chance to talk about some of the challenges and changes we face this year. With Angela Norris's departure & move to Atlanta, we have an opening for the position of Vice-President. Please consider stepping into this role. It's a great way to hone your leadership skills and move towards being our president in the future. Maybe this is how YOU will GROW this year!

Sandy Dobbins has offered to fill the position of Membership Chair. We will finalize this at our upcoming meeting.

I also encourage members to help on any of the committees. Each membership chair and board member would love the help. All contact information and board positions are posted on our website [www.TAOIP.org](http://www.TAOIP.org)

Amanda Bialecki has some great events planned for the year as our Programs Director and President Elect. I look forward to seeing you all on September 13<sup>th</sup> at Shawn's Irish Tavern and getting this year off to a great start.

See you soon!

**Sharon Wood, President**  
**Toledo Association of Insurance Professionals**

# Community Service

by Tracy Barber

Hello fellow TAIP members. I am looking forward to my new position on the board as Community Service chair. For our September meeting, I would just like to request a small donation from those interested in helping out Humane Ohio. Humane Ohio is a low cost spay/neuter clinic and resource center to help keep pets healthy and happy. They serve anyone in the Ohio and Michigan area. They are always in need of cat and dog food. They rely entirely on pet food donations from the community. If you would like to participate in donating, please bring a can or bag of cat or dog food to our first meeting. Thank you for your consideration.

# Legislation

by Beverly Hammond

I did some research on Issue NO. 2 "The Ohio Drug Price Relief Act" which will be on our November ballot. It is a Proposal to lower price of prescription drugs to the amounts paid by the United States Department of Veterans Affairs. It is the hope it would result in a significant savings to Ohio and its Taxpayers.

I do recommend that everyone should read the FULL TEXT OF LAW before the November election. It can be found if you go to Ohio Legislation Prescription Drug Proposal for 2017.

**Upcoming Association Conferences:**

**General Meeting**

September 13, 2017: Shawn's Irish Tavern - Waterville

**Ohio Council**

November 3-4, 2017: Portraits of Success  
Hosted by Buskeye Insurance Professionals  
The Holiday Inn Express & Suites, Van Wert, Ohio

**Regional**

May 3-6, 2018: Region IV Conference  
Hosted by Michigan Council  
The H Hotel, Midland, Michigan

PLEASE JOIN US FOR OUR SEPTEMBER MEETING

# Toledo Association of Insurance Professionals

WEDNESDAY, SEPTEMBER 13TH

Shawn's Irish Tavern  
105 South Third St.  
Waterville, OH

Registration: 5:30pm  
Program begins: 6:00pm

**\$14.00 per person**  
\*cash bar available\*

**Please bring a cat food or dog food  
donation to give to Humane Ohio**

**BRING EXTRA CASH FOR A FUNDRAISER**

**RSVP: TO AMANDA BIALECKI BY FRIDAY, SEPTEMBER 8TH**  
(567) 803-4450 [AMANDA.BIALECKI@USI.COM](mailto:AMANDA.BIALECKI@USI.COM)

**Date:** 05/31/2017

**Location:** Knight Insurance

**Called to Order:** 5:30 PM By: Cynthia Matus

**Pledge of Allegiance**

**Collect:** Read by Cynthia Matus

**Approval of Minutes from Previous Meeting:** Minutes have been posted to the website. Please take a moment to review and advise of any corrections.

**Board Members in Attendance:** 9

**Secretary – Donna Wymer:** No Report

**President Elect Sharon Wood:** No Report for President Elect. Sue Dawley and Angela Norris are planning the officer installation. Reviewed gifts for incoming and outgoing president and check for a charity of incoming president's choice.

**Vice President – Education - Amanda Bialecki:** – No Report. Just wanted to know if anyone had any orders for popsicle cozies.

**Treasurer – Nancy Homan:** **Checking Balance - Scholarship - \$**

**CD - \$ Maturity Date 10/31/2016**

**Financial report was distributed for discussion. Report will be put on file for audit.**

**Bylaws – Sara Skirvin:** No Report

**Legislative – Stephanie Vine:** **No Report**

**Long Range Planning – Sandy Dobbins:** Scholarship will be awarded at the June Meeting.

**Nominating Committee:** A meeting took place and a slate of officers was prepared. A motion was made by Sandy Dobbins to accept the slate of officers as presented. Motion was passed. The slate will be presented to the general membership and posted online.

**Finance & Budget – Alyssa Emch: \$1752.00 was made from the fundraisers this year, which was below the budgeted income amount.**

**Membership:** No Report

**Safety – Tracy Barber:** No Report

**Public Relations & Fellowship – Amanda Bialecki:** No Report

**Community Service – Marla Wholf:** No Report

**Website & Bulletin – Angela Norris:** No Report

**Awards – Alyssa Emch:** Chairman must be member for 5 yrs.

**Employment – Angela Norris:** NO Report

**Parliamentarian – Nancy Homan:** The incoming Parliamentarian must be a past president.

**OLD BUSINESS:** None.

**NEW BUSINESS:**

1. Industry Night allocation – All information was lost on Sharon’s computer, so she will re-allocate and do a blast email requesting a vote.
2. Cynthia Matus was present at a board meeting at Regional for the Ohio Council. Kentucky lost approximately \$7000 when they hosted Regional. It was decided that in the future, each association will be responsible for one function at the Regional Meeting. It is hoped that each association can fully fund their function. Ohio is down to 5 associations.
3. Reservations – It was decided that “a reservation made is a reservation paid”. This should be put on the meeting flyers. Also, we need to meet at restaurants that do not require a room fee.
4. Some restaurants do not want to accept our checks for dinners. There was a discussion regarding obtaining a debit card. No final decision was made.

**ANNOUNCEMENTS:**

The next meeting is June 7<sup>th</sup>.

**Meeting adjourned – 6:30 PM – Cynthia Matus**

**Date:** 6/7/2017

**Location:** The Toledo Country Club – 21 present

**Called to Order:** 6:00 PM by Cynthia Matus

**Collect:**

**Pledge of Allegiance:** Recited by membership

**Reports:**

- a. **President Elect – Sharon Wood:** No Report
- b. **Vice President/Education – Amanda Bialecki:** No Report
- c. **Secretary – Donna Wymer:** No Report
- d. **Treasurer – Nancy Homan:** No Report
- e. **By-Laws – Sara Skirvin:** No Report
- f. **Legislative – Stephanie Vine:** On June 6, 2017, Blue Cross Blue Shield announced they will no longer participate in Affordable Care. There has been no legislation passed as yet.
- g. **Long Range Planning – Sandy Dobbins:** TAIP Scholarship was awarded - \$250 to Beverly Hammond. The runner up is Sue Dawley.
- h. **Finance & Budget – Alyssa Emch:** No Report
- i. **Membership:** No Report
- j. **Safety – Tracy Barber:** No Report
- k. **Public Relations & Fellowship – Amanda Bialecki:** Lottery was won by Danita Butts Jackson-ReVels.
- l. **Community Service – Marla Wholf:** No Report
- m. **Website and Bulletin – Angela Norris:** No Report

**Appointed Positions:**

- a. **Awards – Alyssa Emch:** No Report
- b. **Employment – Angela Norris:** No Report
- c. **Reservations –** No Report
- d. **Parliamentarian – Nancy Homan:** No Report

**Unfinished Business:** None

**New Business:**

- a. Cynthia Matus asked for volunteers for auditing the books. Donna Wymer and Andrea Wymer volunteered.

**Announcements:**

- a. National Convention is 6/16/17 – 6/17/176. Beverly Hammond and Angela Norris are nominated for awards. A blast email will go out when Cynthia Matus gets back.
- b. No bills were submitted for payment.

**Dinner and Speaker:**

Sue Dawley and Angela Norris arranged the Installation Program. Cynthia reviewed the slate of officers and Board Members presented by the Nominating Committee and asked for any nominations from the floor for each office or Committee Chair. There were no nominations from the floor and the slate of officers and Board Members was accepted.

The installation of the incoming Officers and Board Members took place with each receiving a live plant of herbs. A picture frame was presented to Cynthia Matus as her gift for the outgoing president and Sharon Wood was given an Alex and Oni Bracelet as her gift for the incoming president.

Sharon Wood then proceeded to call her meeting to order at 7:15 PM and requested any reports from the incoming officers and Board Members.

Cynthia Matus – Executive Committee – No Report

Amanda Bialecki – President Elect – No Report

Angela Norris – Vice President – Education – There will be classes for either CWC or CLP.

Secretary – Donna Wymer – No Report

Treasurer – Sue Dawley – No Report

By-laws – Nancy Homan – No Report

Long Range Planning – Sandy Dobbins – She will be working with By-laws



Legislative – Beverly Hammond – No Report

Finance & Budget – Danita Butts Jackson-ReVels – No Report

Membership – Angela Norris – No Report

Public Relations & Fellowship – Marla Wholf – No Report

Safety – Andrea Wymer – She is already planning a good meeting for October.

Community Service – Tracy Barber – No Report

Bulletin – Vicki Gonzalez – No Report

Web Coordinator – Stefanie Vine – No Report

**New Business:**

The Board Members are free to ask any member to help with their committee.

Ha-Ha had \$6.25 and was won by Jodi Gray – not present. Ha-Ha

Sharon is looking for a Reservations Chair.

**Meeting Adjourned: 7:19 PM**

**Respectfully Submitted,**

**Donna Wymer, CPCU, AIC, CPIW**

**Secretary**