



International
Association of
**Insurance
Professionals**

Toledo
Association
of Insurance
Professionals

June 2018

*Toledo Association of
Insurance Professionals*

DESTINED FOR SUCCESS

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President's Message

By Sharon Wood

I can't believe the year is coming to an end! It was a true honor and a pleasure representing TAIP for the 2017-2018 year. I enjoyed working with the board and appreciate the continued cooperation with providing reports for the bulletin each month to keep our members informed. A great BIG Thank You to the board for attending the meetings and getting the necessary work done for our association to succeed. I really appreciate you all. Great job!!!

My theme was "Grow with TAIP". I hope you made efforts to "Grow" in your career and personal life. I know I did! I encourage you to continue in your journey of learning and growing.

We had several wonderful speakers this year from Planned Pethood, The Wood County Sheriff Department, The Toledo Metroparks, and The Toledo Maritime Museum, to name a few. We had a fun and successful Industry Night in November where we raised funds for several charities and a

very interesting Education Night where we learned about Flood Plains. Meetings were held at various locations in the Toledo area and were always accompanied by a delicious meal. I truly enjoyed each and every meeting. Thank you to all who helped to plan these throughout the year.

I attended The Region IV Conference May 3-6 in Midland, MI along with Cynthia Matus, Tracy Barber, Amanda Bialecki, Beverly Hammond, and Sandy Ballert. It was a jam-packed conference with education opportunities and events. The Regional Conference provides a wonderful chance to Network and further your career. I encourage anyone who has not attended a Regional Conference to make an effort to attend next year.

One of my final duties as President will be to represent TAIP at The International Convention in St. Louis, MO. I am honored to be your delegate for this event. Cynthia Matus will accompany me, and we will be cheering on our Regional Award Winners who are competing at the International level. Good Luck to Tracy Barber, Andrea Wymer and Cynthia Matus. Thank you for representing TAIP with your

dedication to IAIP and your professionalism. We are so proud. Let's bring home a win ... or two!

Lastly, I would like to encourage you all to support your incoming President, Amanda Bialecki. She has quite a task in preparing for our upcoming events. She is very enthusiastic, and I have every confidence that she will be a great leader! Let's work together and support each other to create another a successful year in TAIP!!!

Please be sure to review the 2018-2019 Slate of Officers in this bulletin. It's going to be a great year!

President Elect

by Amanda Bialecki

For programs, we explored many nice venues. Industry Night was a huge success in which we raised \$1,488.20. Of these funds, \$1,000 will go to 4 non-profit organizations in the area. Then, we will also be participating in a special project to assist United Way in making Foster Care kits.

Education

by Beverly Hammond

Since being elected to fill as Vice President and Education Chairman at the end of October, I started to put things together for our Education Night on February 21, 2018. With the help of my committee we booked La Scola Italian Grill at 5375 Airport Highway Toledo, Ohio for a two-hour CE class on Flood Insurance with Jennifer Sherratt from National Flood Services as our instructor. The weather was with us and we had twenty-five in attendance.

After Education Night I tried to keep everyone informed on the CE classes being held by the different restoration companies in our area.

Here are some more CE classes. SMB has CE classes July 19, 2018 9AM to 12 Noon "Understanding the Businessowners Policy" and 1PM to 4PM "Issues in E-Commerce Insurance". These are at 5120 Jackman Rd. Toledo, Ohio

Also at SMB, August 29, 2018 9AM to 5PM "Understanding the Homeowners Policy". This will be at Owens Community College, Room 174, 3200 Bright Rd. Findlay, Ohio Lunch will be provided. Call 419-260-6567 or email jalme@smbconstruction.com

Service Master has two classes on August 15, 2018 9AM to 12 Noon "Mold Removal and Containment", 1PM to 4PM "Ethics for Insurance". If you stay for both classes, they also provide lunch. This is at their Defiance location and is limited to 25 agents. Call 419-784-5570 or email pat@smbymccan.com for more information.

Legislation

by Beverly Hammond

It is time for my final report for Legislation. I found the topics this year on the news, on the Ohio Department of Insurance Website, from co-workers, and our own members.

First was Issue No. 2 "the Ohio Drug Price Relief Act", which was on last November's ballot and did not pass. We may see this again in some form in the future.

Second was Flood Insurance (FEMA) and how the flood maps are outdated and unreliable. We will have to see if Congress gives FEMA the funds to update the maps.

Third was on Gun Control regarding the mass shootings in our schools. We will still have these until Congress and our local government stands up and does something to reduce these.

Fourth was the change in Ohio regarding our driver's license and some changes that may be done for teen drivers. Effective July 2, 2018, anyone renewing their driver's license will get a temporary license and the new license will be mailed to them. We will also be able to request driver's licenses that will meet federal regulations for travel. These restrictions will be effect in October 2020.

As for the teen drivers, we will have to watch and see if the recommended changes pass the Ohio Congress.

Fifth was about redistricting the state of Ohio for the purpose of electing our federal Senators and Representatives.

I hope I was able to bring some light on some legislation that we all need to be aware of this year as your Legislation Chairman.

Finance & Budget

by Amanda Bialecki

We were able to pick up and finish the year strong by raising over \$200 from the Hoen's greenhouse fund. Overall, we finish the year off in the positive but plan to have some stronger fundraisers next year to raise even more money toward our goals.

Bylaws

By Nancy Homan

My committee consisted of Sue Dawley, Amanda Bialecki, Sandy Dobbins and Cynthia Matus.

We presented and adopted changes to the TAIP Standing Rules (presented and adopted 3/14/18) and the TAIP

ByLaws (presented and adopted 4/11/18). The reason for the changes were to comply with IAIP's Standing Rules and Bylaws, to consolidate our committees, chairs and officers due to a smaller membership and to clarify some language.

Membership

By Sandy Dobbins

Our current TAIP member count is 28 members according to IAIP website.

Time to Renew your Membership: It is that time of year again for many of our current members. The renewal date is 6/30/2018 and can be renewed online at IAIP website. \$119 Annual dues should be paid by that date. If you have not received an email from IAIP, please go to their website and check your renewal date. Newer members renewal dates are the anniversary date of the original join date.

The new TAIP members were recognized at the May Breakfast meeting. It was my pleasure to present Cheryl Hoffman - AAA Standard Services and Courtney Cox - Hylant as our newest members for 2017-2018 term.

We are always happy to welcome new members and encourage everyone to bring guests to our monthly General Meetings to show a sampling of what our organization has to offer. Guests are welcome any time and we are always seeking new members to enrich our organization.

Becoming a new member is simple and new memberships are accepted any month of the year. The month joined is the renewal month for that member.

- Cost: Annual IAIP Membership \$99 / TAIP Membership \$20 = \$119 Total Annual Dues

A New Member application is included with this report and instruction are as follows:

If you want to do this online, here is the process:

Go to this IAIP

Website: <http://www.internationalinsuranceprofessionals.org/>

At the top; Click on Join Now

Below it says "or" you can click on this and complete your application and pay online

- Please indicate our Local Association -TAIP (Toledo Association of Insurance Professionals) and our dues is \$20, you fill that part in and include that with your payment. They will forward that to our association on your behalf.
 - I've done this on the attached application

Community Service

by Tracy Barber

Hello everyone. Hard to believe we are wrapping up another "year" already. I would just like to thank everyone for participating in our community service events.

We started the year off by having Nikki Morey from Planned Pethood/Humane Ohio speak at our September meeting. We asked for donations of pet supplies and our members went above and beyond.

Also, we had a continuous campaign for collecting toiletries for the Cherry Street Mission. We were able to donate 54 pounds of items including things like shampoos, conditioners, soaps, tissues, etc. 54 pounds – WHEW!!! That is awesome!!!

We also donated a ton of pop tabs to the Ronald McDonald House this year.

In April we volunteered our time to the Cherry Street Mission and manned the registration table for their Annual Spring Banquet. I had some great volunteers for that event.

I appreciate all of your donations and your time in participating. Hope you have a great summer!

Public Relations

by Marla Wholf

Thank you to everyone that attended the May Breakfast on Wed., May 9th in honor of International Association of Insurance Professional Week which is May 20th thru May 26.

A special thanks to my committee members Sandy Dobbins and Tracy Barber. Thanks to Amanda Bialecki for handling the gift card fundraiser!

Christopher Gillcrist who is the Executive Director of the National Museum of the Great Lakes spoke about their organization and the Great Lakes. Sandy Dobbins recognized our new members. Katy Crosby (Chief of Staff for Mayor Wade Kapszukiewicz) presented us with a proclamation. The Toledo Club provided us with a beautiful setting for this event.

Please let me know if you notice any news regarding TAIP in your local papers.

Upcoming Association Events:

General Meeting

June 13, 2018: Installation of Officers

Ohio

October 26-27, 2018: Ohio Council Meeting, Perrysburg

National

June 7-9, 2018: IAIP National Convention
St. Louis, Missouri