



International
Association of
**Insurance
Professionals**

Toledo
Association
of Insurance
Professionals

March 2018

*Toledo Association of
Insurance Professionals*

DESTINED FOR SUCCESS

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President's Message

By Sharon Wood

Hello All!
Thank goodness we are over the hump and ready to "March"
into Spring!

Our February Education Night at LaScola was a great success. We had a wonderful turnout and the speaker was incredibly interesting. I know I learned a lot about Flood Plains and Elevation Certificates. And bonus.... We earned 2 CE's while enjoying a wonderful meal as well. Thank you to Beverly Hammond and her committee for planning a great evening which included fabulous door prizes!!!

We held a board meeting on February 28th where the ByLaws Committee informed us they are working diligently on make some updates including the elimination of certain board/committee positions and merging of others. All will be explained at our March 14th meeting.

IAIP will increase membership dues for 2018-2019 from \$96 to \$99. The board has decided to keep our local dues at \$20.

Our next general meeting will be held on March 14th at American Table in Perrysburg.
See the flyer in this bulletin.

Missed a meeting? Stay in the know! Minutes from our meetings can be viewed at our website www.taoip.org under the members tab.

If you have any questions, concerns, or ideas, please feel free to reach out to me at swood@tdclife.com.

Have a great month, everyone!

Education

by Beverly Hammond

Education Night was a success with twenty-five in attendance. Our instructor was Jennifer Sherratt from the National Flood Services. She did try to get this class approved in Michigan and as of our meeting she had not heard from Michigan. We regret that we could not have our Michigan members with us for this class and get any CE credit. Those in attendance did learn that flood does not only come from the rivers, streams, but can come from a heavy storm. We would again like to thank AAA Standard Services for the door prizes, Knight Group for their donation, and Hylant Group for the use of a projector.

If anyone is interested in having a CWC Class please let me know and I will try to get one put together.

I also will remind you that there other class that we can do through IAIP and CWC can be done online. Just let me know what anyone would like to have in a class and I will see what we can do to have it.

Legislation

by Beverly Hammond

Since the latest mass school shooting I decided to do some research on gun control. The US Congress needs to act as well as the State and Local government, which is the call by the students in the last mass shooting in Florida.

Some questions are: Does the general public really need to own assault-style weapons or the equipment (Bump Stocks) that can be purchased to covert guns into assault-style weapons? Do we want to arm the teachers in our schools? Should the background checks be improved? Should the age to buy a rifle be increased to age 21? If a person has a concealed carry license in one state, should they automatically have permission to carry a concealed weapon in every state? These are some of the things that are being discussed.

I think maybe if more citizens get behind the students and contact their Congress members and local government maybe we would see less of these mass shootings.

We could contact our US Senators at:

Sherrod Brown- www.brown.senator.gov/Ohio

Rob Portman-<http://www.portman.senator.gov>

US Representative Marcy Kaptur – <https://kaptur.house.gov>

Web Coordinator

by Stefanie Vine

As you know we are having ongoing discussions on how to improve and update our website. We've received the following from our current web coordinator:

“As far as the website, It really depends on your target audience. If this was a business website I would recommend considering a responsive design website that works across mobile devices (cell phones, IPADS, etc.) this type of design allows correct viewing of the site regardless of the device being used to browse. However, due to the design and limited screen availability of mobile devices, this type of website requires a simplified layout. It would probably limit the number of documents that would be available through the site as well. Let me know if you'd like more information and I can possibly put together a demo, maybe even present it at one of your meetings.”

Community Service

by Tracy Barber

Happy almost Spring, everyone! Just when the weather looks like it has improved, and we start to get excited, we are hit with snow! Bummer! I just have a few things to mention this month. First, we had planned to have Dan Rogers from Cherry Street Mission speak at our March meeting. Unfortunately, due to a conflict in his schedule, he will not be able to attend after all. Cynthia Matus and I are going to deliver the toiletries that we have collected to the Cherry Street Mission sometime this month. I have also put a call into the Ronald McDonald House to see about some available dates they might have for us to go in and prepare a meal for the families there. When I called, the person in charge of that was out with the flu. I did learn that they are pretty booked right now, but they also have a Pantry that they accept donations for. I hope to have more information on that in the near future. Please keep saving your toiletry items from hotel stays, etc., along with your pop tabs. I am happy to collect them from you at every meeting. Thanks!

Upcoming Association Events:

General Meeting

March 14, 2018: American Table, Perrysburg

Board Meeting

March 28, 2018: TDC, Maumee

Ohio

October 26-27, 2018: Ohio Council Meeting, Perrysburg

Regional

April 30, 2018 – Early Registration Deadline

May 3-6, 2018: Region IV Conference

Hosted by Michigan Council

The H Hotel, Midland, Michigan

National

June 7-9, 2018: IAIP National Convention

St. Louis, Missouri

SAFETY CHAIR – ANDREA WYMER

Spring Forward, Review Safety Checklist

- Time to Change the Clocks



Daylight Saving Time begins every year on the second Sunday in March. Clocks are set forward one hour, except in Hawaii and most of Arizona. Daylight saving time begins Sunday, March 11, 2018.

It's also a good time to review the following spring safety checklist:

Smoke Alarms

[Three out of every five home fire deaths](#) result from fires in homes with no smoke alarms, according to the National Fire Protection Association. Test your smoke alarms every month and [replace the battery at least once a year](#). If the alarm makes a "chirping" sound, replace it immediately.

Smoke alarms should be in every bedroom and in the common areas on each floor of a home. Mount them at least 10 feet from the stove to reduce false alarms, less than 12 inches from the ceiling and away from windows, doors and ducts.

Smoke alarms can be interconnected wirelessly. That means, when one sounds, they all sound. A [Consumer Product Safety Commission](#) survey found this is the best way to notify everyone in a home if there is a fire. Be sure to purchase smoke alarms with the label of a reputable testing agency, like [Underwriters Laboratories \(UL\)](#).

Carbon Monoxide Detectors

Anything that burns fuel can potentially become a source of carbon monoxide, an invisible, odorless gas that can kill. CO alarms should be installed in a central location outside each bedroom and on every level of the home. The [safety tips for CO detectors](#) mirror those of smoke alarms: change the batteries, test them and interconnect them, if possible.

Also, make sure vents for your gas appliances (fireplace, dryer, stove and furnace) are free and clear of snow or debris.

The Safety Council of Ohio

The Safety Council offers a wide variety of health and safety training courses conducted by certified instructors. Students receive instructional books or materials and those who successfully complete these training courses receive a certificate of completion.



State of Ohio 6-Hour Juvenile Driver Improvement Program

Saturday, March 17, 2018

8:00 am-2:40 pm

Safety Council of Northwest Ohio, 8015 Rinker Pointe Court,
Northwood, OH 43619 [REGISTER NOW](#)

[Add To My Calendar](#) \$75.00

Under Ohio law, a probationary revocation of your license results if you are convicted of two moving violations before the age of 18.

In order to comply with this suspension, you must:

Serve a 90-day suspension, Complete a 6-Hour State of Ohio Juvenile Driver Improvement Program, Pay a re-instatement fee to the BMV, Purchase a temporary permit packet from the deputy registrar license agency (take your certified birth certificate & social security card with you), Retake a complete driver examination You may appeal to the court for driving privileges when you reach 18 years of age if the suspension goes beyond your 18th birthday.

The Juvenile Driver Improvement Program is offered in the Toledo area at:

Safety Council of Northwest Ohio 8015 Rinker Pointe Court, Northwood, OH 43619 (419) 662-7777 or toll-free (877) 457-1818

Online registration must be received by Friday 2 p.m. for Saturday class.

This course is offered once per month on scheduled Saturdays from 8:00 a.m. - 2:40 p.m.

NOTE: Class begins PROMPTLY at 8:00 AM. Please be here by 7:45 AM. If class begins and you're not here, you will forfeit your fees and not be allowed to attend the class.

TERMS & CONDITIONS: Please select the link, read the verification form, print it and bring with you to class. To proceed with your online order, check the box verifying that you have read and understand the Terms & Conditions.

CPR, First Aid Training

Thursday, March 22, 2018

8:00 am-4:30 pm

Safety Council of Northwest Ohio 8015 Rinker Pointe Court, Northwood, Ohio 43619

[REGISTER NOW](#) [Add To My Calendar](#)



CARDIOPULMONARY RESUSCITATION (CPR)

Starting at: \$40.00

This basic CPR training session is intended for community members and/or employees who may need or feel compelled to respond to an emergency. This program is intended to convey and demonstrate the recommended lifesaving care that may be necessary at the scene of an emergency.

When you participate in this CPR program, you will learn:

The risk factors for a heart attack and/or stroke.

Information about normal heart and lung function.

How to recognize a life-threatening emergency.

When and how to properly activate the emergency medical services (EMS) system.

How to make a difference in the outcome of emergencies.

How to provide basic life support (BLS).

What to do in the case of an airway obstruction (choking).

How to provide care for a life-threatening bleeding emergency.

How to provide basic care for someone who may be in shock.

And more, sign up today!

ASHI CPR CERTIFICATION IS VALID FOR TWO (2) YEARS.

FIRST AID TRAINING

12:30 p.m. - 4:30 p.m.

Starting at: \$40.00

First Aid is the immediate care given to the injured or suddenly ill person. It is the temporary assistance that is rendered until competent medical care, if required, arrives and takes over. This is a basic program

that will concentrate on the first five minutes of care. If your work or lifestyle places you in locations where the EMS (Emergency Medical System) response time is questionable, we recommend that you participate in a first responder program.

Properly applied first aid can save lives, reduce recovery time, and quite possibly be the difference between temporary disability or lifelong disability for the victim.

ASHI FIRST AID CERTIFICATION IS VALID FOR TWO (2) YEARS.

MARK YOUR CALENDARS...

51st ANNUAL HERO AWARDS BANQUET

Thursday, April 19, 2018

5:30 pm - 9:00 pm

Doors open at 5:30 p.m. / Dinner served at 6:30 p.m.

The Pinnacle, 1772 Indian Wood Circle, Maumee, OH 43537

Each year, our Organization is honored to be a part of the Annual Hero Awards Banquet. We participate in providing volunteers who will pin on corsages and usher attendees to their seats.

I will need approximately 10 people to volunteer for this event. Please contact me to participate.

Andrea Wymer

419-205-7025

andrea@gkwymmer.com

TAIP MARCH MEETING

WHEN

March 14, 2018

Registration: 5:30pm

Meeting: 6:00 - 8:00pm

WHERE

American Table Restaurant

580 Craig Dr. Ste 1, Perrysburg, OH 43551

AGENDA

Standing Rules changes will be presented and discussed for approval

Board positions will be gone over for next year's planning

COST

\$18 per person

DINNER CHOICE

Choose from one of the following choices when you RSVP:

- MEATLOAF
- SPAGHETTI & MEATBALLS
- LASAGNA
- FETTUCCINI ALFREDO
- CHICKEN STRIPS
- BONELESS PORK CHOPS
- REUBEN
- FISH & CHIPS
- VEGGIE STIR FRY

FUNDRAISER

Bring \$2 cash for a chance to win a cool prize!!!

DONATIONS COLLECTED

We are collecting boxes of Kleenex to donate to one of our Community Service Charities. Please bring in one or a pack if you can.

RSVP

To Amanda Bialecki by Monday, March 12th at 12pm.

Amanda.bialecki@usi.com