



International
Association of
**Insurance
Professionals**

Toledo Association of Insurance Professionals

November 2018

Toledo Association of Insurance Professionals

DESTINED FOR SUCCESS

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President's Message

By Amanda Bialecki

We are off to a great few meetings this year already. We have had some wonderful presentations. The entire board is busy planning our annual Industry Night event. This year, we have added a twist and will be doing a reverse raffle during the event.

We are looking for wine and alcohol donations of any kind and sizes for a fun game. If you can donate, please reach out to me at Amanda@stapletoninsurance.com

Remember to complete your application for our upcoming awards. The deadline for awards is November 7th. We will be presenting these at Industry Night. Below are the awards available to apply for:

- [Insurance Professional of the Year](#)
- [Claims Professional of the Year](#)
- [Client Service Professional of the Year](#)
- [Risk Management Professional of the Year](#)
- [Professional Underwriter of the Year](#)
- [Rookie of the Year](#)
- [Young New Professional of the Year](#)

November will be a month full of information as we get ready for our Quarter Mania fundraiser as well. We have some educational opportunities coming down the pipeline and look forward to finishing the year off strong.

The standing committee currently has two open positions and is looking for a replacement. We are currently seeking someone to fill the following:

- **Membership/Public Relations Chairman**
 - Responsibilities include: Promote new membership, prepare the annual membership roster, submit items and pictures for local press and media, send get well, celebratory, etc. Emails and cards
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- **Bylaws/Long Range Planning/Legislative Chairman**
 - Responsibilities include: consider all written proposed changes of the International, Regional, and State bylaws and standing rules, review and submit for approval, keep membership advised of local, state, and international legislation affecting the insurance industry, recommend goals to the Board of Directors to further the objectives of the Association.

If you are interested in either of these positions, please contact a Board member for further information.

Vice President

by Tracy Barber

Happy Halloween, everyone! It's hard to believe we are almost through the month of October. At our October meeting, several of our past presidents were recognized and received a token of appreciation for their service.

With November right around the corner, we are getting prepared for our Industry Night meeting, which will be held November 14, 2018 at Hilton Garden Inn in Perrysburg, OH. We are hoping that many of you will be attending. It sounds like it will be an enjoyable evening, with plenty of activities and a fantastic speaker. Also, at our Industry Night meeting, we hope to recognize some of our members for their success in our industry. Please be on the lookout for your chance to complete an awards application for IAIP. More information on that will be coming out shortly. Please consider joining us for this annual event.

Finance & Budget

by Marla Wholf & Sandy Dobbins

Come one, come all: Fundraising – something for everyone. Help us out to make this year a success!!

- **Pampered Chef---Yankee Candle Fundraising---Quarter Mania---Poinsettias**

The 1st fundraiser this year is **Pampered Chef**. Our very own member Vickie Gonzalez is now a Pampered Chef representative.

Following is a link to the fundraiser:

www.pamperedchef.com/party/taipfundraiser

Once you go onto the link, you can click on the Shop Now orange button. At checkout there will be an option to ship directly to yourself or to Vickie Gonzalez. It is guaranteed to arrive before Christmas if you ship directly to yourself, however it's a little bit less expensive to ship to Vickie. We are keeping this fundraiser open till December 5th. If you pay by check, it can be payable to Vickie and she won't deposit them till the 1st week of December. No credit cards will be charged until the fundraiser is closed on 12/5. Please e-mail Vickie at VickiePamperedChef@yahoo.com if you'd like a catalog or order forms, if you have any questions, or need an address to send the order forms back!

Any parties booked during this fundraiser earn TAIP an extra \$3 as well!

We're partnering with **Yankee Candle Fundraising** to help achieve our goal this year. There are 2 choices for shopping - Online or Catalog. Sale starts 10/17/2018 and catalog sales end 11/7/2018 so we can receive items before Christmas. We can continue to order online thru the holidays. If you order online, you will receive your products very quickly.

TAIP gets 40% of the sales. Our Group Number is **999986182**.

Visit www.yankeecandlefundraising.com and enter our Group Number in the "start shopping" box. Please reach out to Marla Wholf for catalogs and order forms. You can also invite friends and family by visiting www.yankeecandlefundraising.com and clicking on the "Seller Login" button, then fill out the "sign up to be a seller" form and use our Group Number to register. Sell across the country with the mobile app. Please collect all money while taking catalog orders and checks should be made payable to TAIP and include tax of 7.25%.

If you have any questions, please reach out to Marla Wholf @ marla.wholf@hylant.com or 419-259-6002

Join us in our **Poinsettia Tradition** partnering with our



local Greenhouse:

Christmas is fast approaching. Consider a colorful selection of Poinsettias to decorate your home or business. Poinsettias also make great gifts for family, friends and co-workers.

2018 POINSETTIAS:

Pot Size	Plants Per Pot	Suggested Retail
4 ½"	1 plant multiple blooms	\$5.00
6 ½"	1 plant multiple blooms	\$10.00
8 ½"	3 plants multiple blooms	\$24.00
10"	4 plants multiple blooms	\$34.00

Poinsettias Colors: red, white, pink, marble, jingle bells (red w/pink spots)

Poinsettias Order Deadline is Friday November 16, 2018.

-----Orders and checks should be made payable to TAIP and include tax of 7.25%.

Please indicate the number of plants and the color for each order.

POST THE MESSAGE...INVITE YOUR CO-WORKERS, RELATIVES AND FRIENDS.....

Please join us for our **Upcoming Quarter Mania event**. The flyer is attached and explains how much fun you will have at this event.

Please spread the word, the more, the merrier!!!

If you are interested in being a vendor, please contact Amanda Bialecki at Amanda@stapletoninsurance.com for details.

Upcoming Association Events:

General Meeting

November 14, 2018: Industry Night – Hilton Garden Inn – Perrysburg

Ohio

Regional

April 6-9, 2019: Regional Convention – Columbus

National

June 6-9, 2019: National Convention – Reno, NV