



International
Association of
**Insurance
Professionals**

Toledo Association of Insurance Professionals

October 2018

*Toledo Association of
Insurance Professionals*

DESTINED FOR SUCCESS

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President's Message

By Amanda Bialecki

This year is off to a wonderful start already. I look forward to leading the Toledo Association of Insurance Professionals (TAIP) to a successful year of growth. We have a wonderful motto that I plan to stick by... "Each of us is like a puzzle piece...we are all unique but as a team, we fit together."

Everyone is a piece to the puzzle. Without everyone's input, suggestions, and most importantly, HELP and GUIDANCE, we would not be able to come together and fit into that puzzle as one. We need to work together as a team this year toward our common goal.

This year we will have some interesting speakers, awesome new opportunities for fundraising, as well as upcoming hosting opportunities from our own local. Be sure to stay tuned for invites for Ohio Council and for next year's Networking Weekend. We also are still planning our 2021 Regional Convention so watch for fun details to surface throughout the year on this as well.

Vice President

by Tracy Barber

Hello, everyone! Hope everyone had a wonderful summer. Fall is here and our 2018 -2019 term is underway. Our first meeting was held September 12th at Packos at the Park. We had 15 people in attendance. Thank you to everyone who attended. Our speaker was Jared Kalb from Edward Jones. He offered some good information on financial planning. He also offered to meet with our members on an individual basis to discuss their needs more in depth. I have his contact information if anyone is interested in getting ahold of him.

October's meeting is currently being planned. It will be held at Shawn's Irish Tavern in Waterville, OH. October's meeting is geared toward Safety topics and we will also honor our past presidents. A special invitation will be going out to our past presidents shortly.

Finance & Budget

by Marla Wholf & Sandy Dobbins

We have lots of exciting fundraising and event opportunities planned for 2018-2019 and we will need everyone's help to make our plan a success.

The 1st fundraiser will be Pampered Chef. Our very own member Vickie Gonzalez is now a Pampered Chef representative. Following is a link to the fundraiser www.pamperedchef.com/party/taipfundraiser Once you go onto the link, you can click on the Shop Now orange button. At checkout there will be an option to ship directly to the buyer or to Vickie Gonzalez. You can have the product shipped directly to the buyer if you need it guaranteed prior to Christmas or If you have the product shipped to Vickie Gonzalez it's a little bit less expensive. We are keeping this fundraiser open till December 5th. If you pay by check, it can be payable to Vickie and she won't deposit them until the 1st week of December. No credit cards will be charged until the fundraiser is closed on 12/5. Vickie will be bringing catalogs and order forms to our October General meeting. What a great Christmas idea! Any questions can be sent to her at vgonzalez@bridgepointm.com or vickiepamperedchef@yahoo.com. Any future parties booked during this fundraiser will also contribute \$3 each to TAIP!

We are planning on a Quarter Mania event shortly and will ask that you invite your coworkers, friends and family. In the spring we will also host Euchre Night. In addition, there will be the Hoen's Poinsetta Sale, Hoen's Spring Plant Sale, Cookie Fundraiser, Greeting Cards and Yankee Candles. Be sure to bring a little extra cash to our regular meetings for a monthly "board raffle".

Looking forward to seeing everyone at the October meeting.

Membership

by Nancy Homan

A TAIP membership is an investment in your career! Insurance Professional offers a community of industry professionals, professional education, and leadership development so members can gain industry knowledge, leadership skills, and the confidence to successfully advance in the industry. Insurance Professionals strives to be known as a premier provider of leadership development education to its members.

Currently TAIP has 28 members & Region IV has approximately 278 members.

TAIP sent & will be sending an American Greeting Happy Birthday ecard to:

8/15 – Courtney Cox
 8/27 – Donna Wymer
 8/30 – Cheryl Hoffman
 9/30 – Amanda Brown
 10/1 – Nancy Homan
 10/2 – Becky Stewart
 10/11 – Marla Wholf
 10/14 – Amanda Bialecki
 10/14 – Allison Hammons
 10/22 – Sue Dawley

A sympathy card was sent to Sarah Rupert's family. Sarah was a past member of IWOT/TAIP that battled metastatic breast cancer for 10 years. She passed away September 12th.

Community Service

by Andrea Wymer

We were able to donate 13 jam packed bags to children in foster care. These bags included necessities as well as items to make young girls feel safe and have fun while away from their home and in foster care. We donate these to Lucas County Children's Services. Below is a picture of our final product. We were so pleased to be able to offer these. The thank you letter from LCCS follows as well.



Upcoming Association Events:

General Meeting

October 10, 2018: Shawn's Irish Tavern – Waterville

Ohio

October 26-27, 2018: Ohio Council Meeting – Perrysburg

Regional

April 6-9, 2019: Regional Convention – Columbus

National

June 6-9, 2019: National Convention – Reno, NV

September 14, 2018

Tracy Barber
Toledo Association of Insurance Professionals
22 N. Erie St.
Toledo, OH 43604

Dear Tracy:

On behalf of the children and families served by Lucas County Children Services, thank you for your recent donation of thirteen personal care bags for girls in foster care.

In 2017, our agency responded to more than 4,800 reports of child neglect and abuse involving more than 7,300 children. We provided services to 12,700 children in more than 5,100 families. These are children and families in crisis, and who need support from community members like you.

Our agency provides protective services for these children and connects their families with services that can help them address the issues behind the neglect or abuse. These problems often include substance abuse, anger management, social isolation or a general lack of parenting skills.

Everyone in our community plays a role in protecting children, and we're grateful for your gift. Please continue to advocate for children by reporting abuse and neglect to us at (419) 213-CARE; your call will be kept confidential. Or, consider helping children who are unable to live safely with their families by becoming a foster or adoptive parent. More information about foster care and adoption, as well as helpful parenting tips, are available on our Website, www.lucaskids.net. You can also follow us on Facebook at <https://www.facebook.com/LucasCountyChildrenServices> or on Twitter at @LucasCoOHKids.

Thank you again for your commitment to the children and families of Lucas County.

Sincerely,



Robin Reese
Executive Director



LUCAS COUNTY
**CHILDREN
SERVICES**

705 Adams Street
Toledo, Ohio 43604

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Executive Director
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Amy Allen, Ph.D.
Abby Arnold
Johanna McCollough
Dan Dergham Ridi
Larry Sykes



OCTOBER COMMUNITY SERVICE

Chairperson: Andrea Wymer – andrea@gkwymmer.com

NEEDED!



All year long, we will be collecting Travel/Trial Size and Hotel-Issued Toiletries to distribute to various shelter homes in our area in need of basic personal hygiene items.

I plan to choose a different place each month to deliver these items. If you have recommendations or know of any certain place in desperate need, please let me know.

OCTOBER IS SAFETY MONTH!!

**Wednesday, October 10, 2018 ~ 5:30 p.m. ~ Shawn's Irish Tavern
105 S. 3rd Street; Waterville, Ohio. RSVP to Andrea Wymer by Monday, Oct 8th @
andrea@gkwymer.com**

Cost: \$17.00 – Includes variety of menu items and soft drink. Cash Bar Available

Synonyms for "Safety" are: **Care ~ Security ~ Well Being**

All words that could accurately describe the feelings everyone experiences when they meet and interact with our guests for the October meeting. We are blessed and fortunate to be able to have the Lutheran Church Charities (LCC) Comfort Dogs and their handlers for a heart-warming and informative presentation about the LCC K9 Comfort Dog Program.

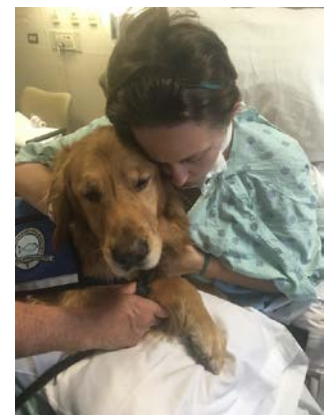
Meet... Anna and Ezra Comfort Dogs

The LCC K-9 Comfort Dogs are working animals, trained to interact with people of all ages and circumstances who are suffering and in need. The dogs participate in scheduled and special events.

The LCC K-9 Comfort Dogs serve every day in the community in which they are placed and are dispatched in times of disaster and crisis to bring comfort to all those affected, including first responders and the volunteers who serve them.
LCC K-9



These amazing animals and their handlers have been deployed to provide comfort to victims of Super Storm Sandy and to Connecticut for the victims of the Sandyhook Elementary shooting, as well as to hurricane victims in Louisiana and Texas and the mass shooting in Las Vegas. Ezra Comfort Dog is permanently stationed at the Lucas County Courthouse to provide comfort and security to various victims, including children who are faced with the terrifying task of confronting the ones who harmed them or to testify as witnesses. Sometimes, a loving touch is all that is needed to change someone's day.



This program promises to be one you won't want to miss and that will leave an indelible impression on your heart!



Date: 9/12/2018

Location: Packo's In The Park

Called to Order: 6:05 PM by Amanda Bialecki

Collect: Moment of Silence for 9/11

Pledge of Allegiance: Recited by membership Number in Attendance: 16 – 2 guests

Reports:

- a. Vice President/Education/Program – Tracy Barber: The October meeting will be planned and conducted by Andrea Wymer for Safety Month. There will also be a Past President's Program.
- b. Secretary – Donna Wymer: No Report
- c. Treasurer – Sue Dawley: Report will be placed on file for audit
- d. By-Laws/Long Range Planning/ Legislative –Sara Skirvin: No Report – not in attendance
- e. Membership/ Public Relations – Nancy Homan: Currently we have 28 members & Region IV has 278 members. Birthday Cards were sent out to Members with summer birthdays. There are educational opportunities for members.
- f. Safety/Community Service – Andrea Wymer: More about the Safety Meeting in Bulletin.

She will be working with the shelters and collecting toiletries, etc to be distributed.
- g. Finance & Budget – Sandy Dobbins & Marla Wholf: They are thinking of fun events to be held to raise money. Planning on selling greeting cards in October, trying to arrange to sell Yankee Candles in November and will be selling Poinsettias in November and December. They welcome new ideas.
- h. Website and Bulletin: Vicki Gonzalez No Report

Appointed Positions:

- a. Awards –: No Report
- b. Employment –: No Report

- c. Reservations – Tracy Barber: 17 Reservations – 16 in attendance
- d. Parliamentarian –: No Report

Unfinished Business: None

New Business:

- a. Storage Unit - \$267.00/6 months – payment is due in October. Discussion as to whether it is necessary to continue to have a storage unit. This discussion was tabled until next meeting.
- b. The next Regional Conference is in Columbus, OH on April 19, 2019 and TAIP has been asked to host the Regional dinner. There is a budget of \$5600.00.

Cynthia Matus made a motion to have TAIP host the Regional dinner within the budget of \$5600.00. It was seconded and discussion took place with Nancy Homan stating TAIP has too many events that have to be sponsored. Recommends motion not be passed. A vote was taken and the motion was defeated.

Announcements:

- a. **Networking Weekend – 9/28 – 9/30/18**
- b. **Ohio Council Meeting – 10/26 – 10/27/18 Hilton Garden Inn – Perrysburg, OH**
Friday Night – Hospitality Room plus will advise of Casino availability or shopping at levis Commons
Saturday 9AM – Business meeting begins

Ha-Ha: \$1.75

Meeting Adjourned: 7:40 PM

Dinner and Speaker:

Jared Kalb from Edward Jones discussed financial matters.

Respectfully Submitted,

Donna Wymer, CPCU, AIC, CPIW

Secretary